

CLARENCE BRIDGE CAPITAL

We seek to acquire and operate established mid-market businesses

DISCOVER WHY WE ARE TRULY DIFFERENT

WE ARE ENTREPRENEURS



One company at a time

One team for one acquisition.
Undivided dedication.



Long Term

No pre-set exit deadline. No portfolio strategy. We step-in to stay.



Hands-on

Full-time active management of the acquired business.



Continuity

Your heritage at the core of the next stage of growth.

We offer a smart succession strategy, a prompt solution for liquidity and the bridge to the next stage of growth

INVESTMENT CRITERIA

£10m - £30m

ANNUAL REVENUES



London
& the South



Northern
Italy



Canton
Ticino

Long Established

STARTUPS ARE NOT FOR US

We seek to acquire businesses with an enviable market position and clear competitive advantage in one of the following industries: Software, IT and Tech – Professional Services and Advisory – Healthcare – Light Manufacturing – Aerospace and Aviation Services (UK only) – Heritage and Design Brands Manufacturing (Italy only). We may consider sound opportunities in other sectors with the exclusion of financial services, real estate and retail.

We prefer non capital intensive businesses, with a significant component of recurring revenues and a simple, straightforward business model.

IS YOURS A PROFITABLE BUSINESS?

You have a history of sustained profitability and stable cash flow. The last 3 years showed consistent pre-tax earnings of at least £1m and the company grows faster than its industry average.

We are well equipped to accelerate your company towards its next stage of growth. We'll build on your legacy and preserve the culture and expertise while injecting new energy.

FLAT REVENUES AND STRUGGLING PROFITABILITY?

Revenues have been flat or declining over the recent years. You haven't incurred in major losses but have scored poor or no profitability. You have great people on board, yet the international markets look too much of a challenge.

We are experts in operational restructuring. We are globally connected to boost sales through internationalisation. We know what it takes to turn great people into outstanding results.

FREE YOURSELF TO PURSUE YOUR NEXT ENDEAVOUR

SELL WITH CONFIDENCE

Liquidity provision

You have built a great company, but now you need focus and liquidity for your next challenge: divest with confidence the whole or a segment of your business.

Retirement and succession

We are your succession strategy. Let us build on your achievements. The values you've created and infused in your business will continue to thrive.

Corporate carve out

Keep your focus on the core. We are the solution for the small and valuable business niches that are not part of your corporate strategy.

Partnership separation

Clarence Bridge helps you to find a fair and satisfactory agreement, with the perspective of a bright future for your people and your legacy.

MEET CLARENCE BRIDGE CAPITAL PARTNERS

THE TEAM

David Vallero. Managing Director.

A strategically minded and commercially aware entrepreneur. Track record as a senior executive and change agent. David has delivered tangible results to both large organisations and family companies, with game-changing impact on strategic realignment, operational restructuring and performance improvement.

He brings 20 years of comprehensive experience that spans across multiple sectors, from software and IT to aerospace, manufacturing and consumer goods. He has a truly international mindset, he lives in London and fluently speaks English, Spanish and Italian.

Paul Liu. Finance professional and investor.

Based out of the Asian financial hub of Singapore, Paul has a profound understanding of China and SE Asia.

Carlos Piovesan. Entrepreneur and investor.

Carlos' entrepreneurial footprint extends across North and Central America in a range of manufacturing sectors.

Ansar Zhabagin. Entrepreneur and investor.

His business focus is Central Asia and Europe. He successfully led midmarket acquisitions and turnarounds.

Noel Abinader. Entrepreneur and investor.

With extensive experience in family businesses, Noel's interests span across Europe, Middle East and Africa.

Marc Rubinstein. Banker and investor.

An investment professional in the City, with 20+ years experience in portfolio management and financial markets.

Our investment capacity is augmented by a broad network of institutional investors, family offices, entrepreneurs and high net worth individuals in UK and Italy.



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